



Holiday Newsletter 2020



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2020

This year certainly will be remembered by all, on personal levels, and business wide. Everyone's strength and determination was definitely tested with the COVID-19 Pandemic. Swift & Son, Inc. hopes you and your family remain safe and well as we all venture into 2021.

What's Happening in the Industry and in Real Estate

- Asphalt saw a slight reduction in price towards mid to late 2020
 - Swift & Son adjusted cost and prices accordingly
- While the Real Estate market for the majority of the year remained in a sellers market, our company received many inquiries and contracts regarding complete renovations of private residential driveways, concrete restoration, and/or repairs of walkways from homeowners to stay competitive with curb appeal
- Homeowner Associations during 2020, took advantage of downtime with amenities and clubhouses remaining closed due to the COVID-19 Pandemic. Management Companies along with Board Members, and Committees started assessing their roadways, parking lots, catch basins, and common areas and scheduled necessary renovations, maintenance, and repairs
- At Swift & Son we continue to receive requests for proposals from various Municipalities, Homeowner Associations, Corporations, Developers, and within the private sector for various types of maintenance and repairs for the scheduling of services in 2021

Presently and Looking Ahead

As the paving and concrete industry takes our normal pause for the closing of the season, at this time, we would like to thank those we serviced and also presented proposals to for 2021. Swift & Son continues to provide quality work, exceptional customer service, client retention, while developing new clients both corporate and residential.

We are pleased to share with you several of our recent 2020 completed projects and clients:

- Pine View Terrace Community
 - Paving and Milling of Highland Road
- Manchester Township
 - Project for Schoolhouse/Wranglebrook Road Improvements Phase 2
- Brick Township
 - Project for Greenwood Park
- Manchester Township
 - Project for Cedar Glen Lakes
- Lacey Township
 - Project for the Railroad Avenue Extension Phase II, in Forked River

A huge thank you goes out to our dedicated and exceptional staff for their hard work during this year and always.

Have a wonderful holiday season,
Thomas V. Swift, President